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TREE CARE INDUSTRY ASSOCIATION

2026

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Main cover photo courtesy of Blake Hampton.

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Published by
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ANSI A300 TREE CARE STANDARDS

FOR TREES, SHRUBS, PALMS, AND OTHER WOODY LANDSCAPE PLANTS

The American National Standards Institute (ANSI) A300 Tree Care Standards provide standards for practices and specification writing. A300 applies to arborists, urban foresters, horticulturists, landscape architects, and other contractors.

The standards are available as one consolidated document to make it easier and more efficient for tree care professionals to keep up with.

Both print and digital copies are available for purchase.

The digital format features videos, interactive assessments, and a bonus online A300 Writing Pruning Specifications course (*retail value: \$264.49*), see page 10 for details.

After an extensive review and public comment period, revisions and updates were made, including:

- New maintenance and monitoring recommendations to improve professionalism and defer maintenance responsibility away from companies and to the tree owners.
- Improved clarification around palm pruning with new standards for frond removal.
- Updates around indiscriminate mechanized tree cutting.
- Improved inspection standards, with clear notice-of-inspection scope.



Precision and compliance with industry standards are paramount. The ANSI A300 Tree Care Standards, are your path to being a recognized authority in tree care. These standards are used as the final authority in the U.S. Civil Court system, and compliance ensures that your work aligns with the highest industry benchmarks.

ANSI A300 provides standards for practices and specification writing for the following:

- Clause 1-4: Scope, Purpose, Application, and General Info
- Clause 5: Pruning
- Clause 6: Soil Management
- Clause 7: Supplemental Support Systems
- Clause 8: Lightning Protection System
- Clause 9: Management During Site Development and Construction
- Clause 10: Planting and Transplanting
- Clause 11: Integrated Vegetation Management (IVM)
- Clause 12: Root Management
- Clause 13: Tree Risk Assessment
- Clause 14: Integrated Pest Management (IPM)
- Clause 15: Industry Definitions

ANSI A300 also equips you with work-specification-writing guides, facilitating effective communication between your clients, sales staff, and your production team. This minimizes misunderstandings and ensures the job is executed correctly and in compliance with codes, laws, ordinances, and regulations.

PRINT EDITION

Retail: \$158.69
TCIA Members: \$105.79
Members save 33%

ONLINE EDITION

The new digital format PDF features interactive definitions so you don't have to look up industry terms and is bundled with the interactive, online A300 Writing Pruning Specifications course, see page 10 for details, offering up to 9.25 ISA CEUs.

Retail: \$264.49
TCIA Members: \$171.91
Members save 35%

Best Management Practices from ISA

These companion booklets to the ANSI A300 standards provide practical "how-to" guidance when implementing the A300 standards. **TCIA members save up to 23%!**

INTEGRATED PEST MANAGEMENT

Retail: \$18.95 **TCIA Members: \$14.95**

MANAGING TREES DURING CONSTRUCTION

Retail: \$25.95 **TCIA Members: \$19.95**

ROOT MANAGEMENT

Retail: \$25.95 **TCIA Members: \$19.95**

SOIL MANAGEMENT FOR URBAN TREES

Retail: \$25.95 **TCIA Members: \$19.95**

TREE & SHRUB FERTILIZATION

Retail: \$25.95 **TCIA Members: \$19.95**

TREE INJECTION

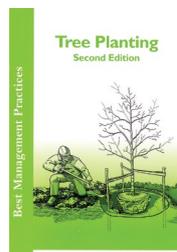
Retail: \$25.95 **TCIA Members: \$19.95**

TREE INVENTORIES

Retail: \$25.95 **TCIA Members: \$19.95**

TREE LIGHTNING PROTECTION SYSTEMS

Retail: \$18.95 **TCIA Members: \$14.95**



TREE PLANTING

Retail: \$18.95 **TCIA Members: \$14.95**

TREE PRUNING - Available in Spanish

Retail: \$25.95 **TCIA Members: \$19.95**

TREE RISK ASSESSMENT

Retail: \$25.95 **TCIA Members: \$19.95**

TREE SUPPORT SYSTEMS CABLING, BRACING, GUYING AND PROPPING

Retail: \$18.95 **TCIA Members: \$14.95**

UTILITY PRUNING OF TREES - Available in Spanish

Retail: \$18.95 **TCIA Members: \$14.95**

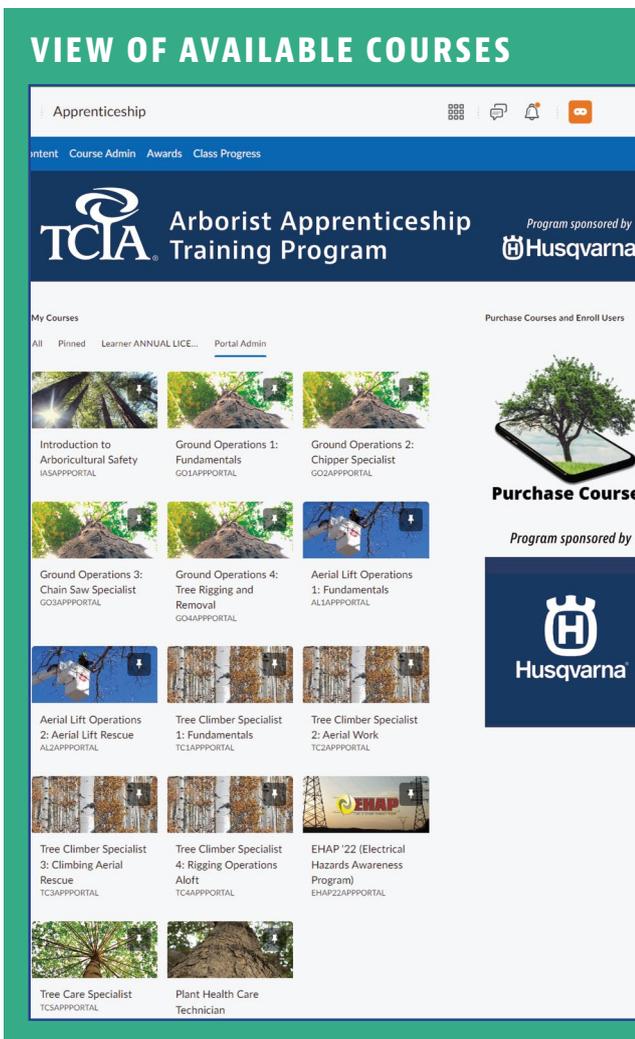
ARBORIST APPRENTICESHIP TRAINING PROGRAM

TCIA’s Arborist Apprenticeship Training Program is an industry-driven, flexible training solution aligned with the USDOL Arborist Apprenticeship standards. This training program seamlessly provides you with the related instruction requirement of apprenticeship, eliminating the

need to send your apprentices to costly college courses.

Arborist Apprenticeship is an effective employee recruiting, training, and retention tool. By offering apprenticeship, your business and workforce can grow and thrive.

VIEW OF AVAILABLE COURSES



Benefits for Your Business:

- Highly skilled employees who adopt a safer work ethic and will produce quality results for your business, subsequently saving you money
- A committed team whose skills, confidence and loyalty will develop under your expert supervision
- Flexibility to replenish your workforce as experienced employees transition to different roles, change careers or retire
- Increased productivity, resulting in a profitable return on investment for every dollar you spend on training
- Lower recruiting costs because a motivated, satisfied employee with a defined career path and wage progression is likely to stay longer

The apprenticeship program includes a combination of on-the-job learning (OJL) at the job site and job-related self-study learning, called related instruction. Arborist Apprenticeship is a “hybrid” apprenticeship as it has both time-based and competency-based requirements. Your registered apprenticeship program can be customized to meet the needs of your business.

TCIA, a recognized Apprenticeship Ambassador by the U.S. Department of Labor, has partnered with Husqvarna, a global leader in the tree care industry, to support companies that offer a three-year Arborist Apprenticeship.

Companies with a USDOL or State registered apprenticeship are eligible to receive Husqvarna funding for Year 1 courses in TCIA’s Apprenticeship Training Hub, along with an Apprenticeship Starter Pack to help programs get off the ground.

Contact apprenticeship@tcia.org to learn more!



ADVOCACY & REGULATORY COMPLIANCE



ANSI Z133 SAFETY REQUIREMENTS

This comprehensive safety standard is written by arborists for the arboriculture profession. It applies to employers and employees engaged in arboricultural operations.

Although compliance with this standard is voluntary, Z133 carries the force of law in many instances in the U.S.

Retail: \$34.49 | TCIA Members: \$26.44 | Members save 23%

Available in Spanish

POCKET GUIDES - Set of 6

These affordable field guides put needed information at your employees' fingertips. Loaded with pictures and charts, they are great on-the-job reference tools. Use as a companion to the ANSI Z133 standard. Buy the set of 6 and save!

Also sold separately.

Retail: \$5.74 each

TCIA Members: \$4.13 each

Members save 28%

Available in Spanish

- IDENTIFYING HAZARD TREES
- PPE SELECTION, USE & CARE
- PREVENTING FALLS
- PREVENTING STRUCK-BY'S
- PREVENTING ELECTROCUTION
- SAFE TREE FELLING



Retail: \$25.29 (set of 6) | TCIA Members: \$18.98 (set of 6)

HAZARD TREE QUICK CHECK DECALS

These durable decals show field workers how to detect common tree defects. Place on the sun visors of your company vehicles or on clipboards. 8.5" w x 5" h

Retail: \$4.60 | TCIA Members: \$3.44 | Members save 25%



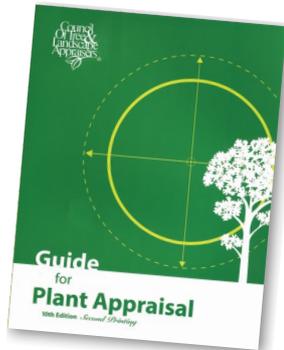
Available in Spanish

GUIDE FOR PLANT APPRAISAL

By the Council of Tree and Appraisers

This comprehensive field guide provides the professional plant appraiser with protocols useful for valuation of plant casualties, insurance purposes, real estate transactions, plant condemnation actions, and tree inventories. Along with the cost approach, the 10th edition, second printing, improves discussion of both market and income approaches, including the strengths and weaknesses of each plant-appraisal method. Soft-cover, 170 pgs.

Retail: \$175 | TCIA Members: \$150 | Members save 14%



Available as Bilingual

DRIVER'S DAILY VEHICLE INSPECTION REPORTS

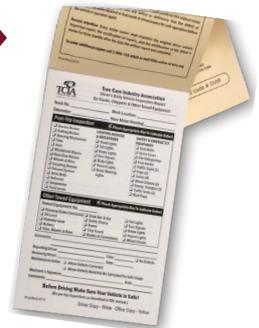
It's never been easier to comply with Federal Motor Carrier Safety Regulations. TCIA's Driver's Daily Vehicle Inspection Reports make daily recording and processing of post-trip inspections a snap. Each book contains 50, 2-ply carbon-less forms; office copies are perforated for easy removal and filing.

English-only

Retail: \$11.49 | TCIA Members: \$9.20 | Members save 20%

Bilingual

Retail: \$14.09 | TCIA Members: \$9.78 | Members save 31%





EMPLOYEES: Holding tree care industry credentials will help you show your skill and value to your employer.

EMPLOYERS: Lower insurance premiums are offered to companies with low injury rates. Established training programs, such as Tree Care Academy, ensure this insurance savings. Training programs lower injuries, increase productivity and save money. It's really that simple. Employees will appreciate the investment you are making in their future.

This is also a great way to verify that OSHA and ANSI Z133 required training has been performed and helps to identify motivated employees for future promotions.

It's easy to administer these courses at your company to teach and test for critical skills and core knowledge tree care employees need to work safely and professionally according to industry standards.

Access online testing
for your purchases:

TCIA.ORG/TESTING

Sign-up is easy. Register your purchase on our platform to enroll and start testing. Keep track of your progress, stay organized and get fast results.

All testing, including for in-person workshops, is conducted through our online testing center.

On the following pages, you'll find our extensive line of

Tree Care Academy: Career Pathway Online Courses beginning with the **Tree Care Academy Training Hub** – the best way to set up and use all of our courses for business growth and success!

PRINT MANUALS

While TCIA is moving toward the online course model, we do have a few print manuals in stock – available as long as supplies last.

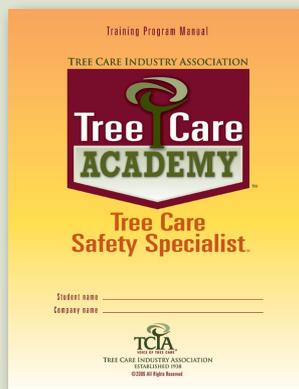
CRANE OPERATIONS SPECIALIST

Available in English and Spanish

For ALL crew members working in crane operations. Each person assigned with specific tasks on a crane crew works their way through this manual to give everyone a fairly detailed understanding of how a crane crew should interact. Qualify in the competency areas you know – not all crane operators will need to be competent in climbing and not all ground operators will need to be qualified as a crane operator. 4.5 ISA & CTSP CEUs



Retail: \$76.76
TCIA Members: \$48.88
Members save 36%



Retail: \$76.76
TCIA Members: \$48.88
Members save 36%

TREE CARE SAFETY SPECIALIST

Available in English and Spanish

Guides you through the knowledge assessment and self-evaluation necessary to be a safety leader. Learn how to identify hazards, keep yourself and your team safe and coach others to do the same. 1.5 ISA & CTSP CEUs

Elevate Your Training with the **TREE CARE ACADEMY TRAINING HUB!**

TREE CARE INDUSTRY ASSOCIATION



Welcome to the future of employee training, powered by TCIA!

Is your tree care business facing lower productivity and quality output due to a lack of training and skilled workers? Do you need access to comprehensive training materials to upskill your workforce? The solution you've been waiting for is here!

Exclusive Access & Savings TCIA members are not charged any fees for their customized Training Hub! Plus, with exclusive pricing on every course, savings add up fast!

No-Fuss Enrollment streamlined and straightforward, we'll spare you administrative hassles. You can focus on your business – we've got the rest covered.

- **Minimize downtime and maximize efficiency using any device, anywhere, anytime.**
- **Engaging and instructive real-life scenarios designed by industry experts.**
- **User-friendly, instant test results, easy-to-track progress of the entire crew.**

This Training Hub is the missing link! We've been lacking the ability to provide effective training and to track the progress of our employees. This is the tool I was looking for and never knew existed, until now.

Michael Euliano, Technical Tree Service
Goffstown, NH and TCIA Member since '21

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TRAINING HUB



TREE CARE ACADEMY: CAREER PATHWAY ONLINE COURSES

2 WAYS TO USE OUR ONLINE COURSES:

1

Company Admin assigns online courses to employees for independent study. The employee will use the extended learning activities to guide best practices while on the job.

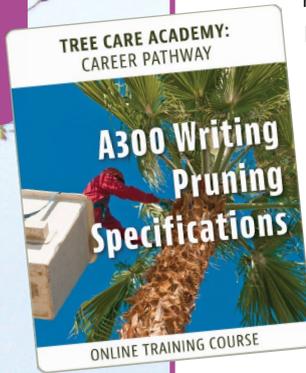
2

Companies hire a TCIA Qualified Trainer to instruct directly from the online course to create a blended learning workshop for your crew.

These online courses are designed to be flexible and accessible. They incorporate interactive modules and instructional videos, allowing you to study at your own pace from anywhere with internet access.

By completing these courses, you can meet industry regulations and standards, reducing accidents and injuries on job sites.

A300 Writing Pruning Specifications



Professional arborists understand the importance of writing precise pruning specifications that meet industry standards. This online course provides you with essential training to ensure clarity and compliance with the new consolidated A300 Tree Care Standards (digital version included with this purchase).

This course includes important knowledge and skills you need to create detailed specifications that outline pruning objectives and practices. Clear specifications are crucial for consistency, quality and safety in tree care practices. When you've completed this course, you will have a deeper understanding of A300 standards, pruning terminology and best practices for promoting tree health and longevity.

9.25 ISA CEUs

Retail: \$264.49 | TCIA Members: \$171.91 | Member's save 35%

TREE CARE ACADEMY: CAREER PATHWAY Aerial Lift Operations 1: Fundamentals



ONLINE TRAINING COURSE

Retail: \$119.03

TCIA Members: \$66.11

Members save 44%

Aerial Lift Operations 1: Fundamentals

Available in English and Spanish

Learn how to safely and effectively operate aerial lifts.

- General safety inspection
- Preparation and driving
- Work-site setup
- Aerial-lift operation
- Chain-saw use
- Tricky situations
- Compact-lift devices

Take this course before operating an aerial lift or as a refresher to update your knowledge and skills.

2.75 ISA & CTSP CEUs

TREE CARE ACADEMY: CAREER PATHWAY Aerial Lift Operations 2: Aerial Lift Rescue



ONLINE TRAINING COURSE

Retail: \$119.03

TCIA Members: \$66.11

Members save 44%

SPECIAL FEATURE

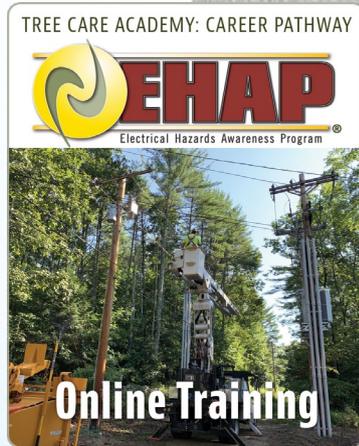
This course includes real-life stories about on-the-job accidents! These stories serve as powerful reminders of the severe consequences that can happen if safety standards aren't followed.

TREE CARE ACADEMY: CAREER PATHWAY ONLINE COURSES

Electrical Hazards Awareness Program (EHAP)

Available in English and Spanish

Tree care workers are dedicated to ensuring the safety of themselves and their team while working with trees and utility lines. They need access to specialized training in electrical hazards awareness to mitigate the risks associated with tree care near power lines. EHAP provides essential knowledge and skills necessary for identifying and avoiding electrical hazards in the tree care industry. Working near power lines poses significant risks of electrocution and serious injury, making it imperative for arborists



to understand the dangers associated with electricity and how to effectively manage them. By completing the Electrical Hazards Awareness Program (EHAP) online course, tree care workers gain comprehensive insight into industry regulations and standards, identifying electrical hardware, emergency response procedures and best practices, enabling them to work safely around power lines and reduce the likelihood of accidents or fatalities.

Tree care workers should use the EHAP online course as part of their ongoing professional-development and safety-training initiatives. Whether as a new-hire orientation requirement or as a refresher for experienced tree care professionals, this course provides flexible access to interactive modules and real-world scenarios, allowing users to learn at their own pace and convenience. By engaging with course materials and completing assessments, learners can enhance their awareness of electrical hazards and implement best practices to safeguard themselves and their colleagues during tree care operations near power lines.

- Learn to recognize electrical hazards
- ANSI Z133-based required safety training for arboricultural operations
- Easy-to-use documentation for OSHA-required electrical-hazards training
- Online structure and support for employer certification of line-clearance arborists and tree workers who work near energized lines on residential properties
- Online access to required videos

7.5 ISA & CTSP CEUs

Aerial Lift Operations 2: Aerial Lift Rescue

Available in English and Spanish

This follow-up course to Fundamentals is essential for aerial-lift operators, giving them specialized safety training for aerial-lift rescues. In emergencies where someone's injured or incapacitated in a lift, quick and effective rescue operations can literally save lives. With interactive lessons and hands-on activities, you'll be well-prepared to handle any rescue situation that comes your way. Topics include:

- Emergency preparedness and response
- Aerial-lift rescue protocol
- Aerial-lift rescue precautions
- Aerial-lift rescue techniques
- First Aid

1.25 ISA & CTSP CEUs

SPECIAL FEATURE

A highlight of this course is the interactive aerial-rescue flow chart. It's a step-by-step guide that helps you determine what to do in different rescue scenarios.

SPECIAL FEATURE

Workplace Stories – these videos show real life stories of on-the-job accidents and how they could have been avoided.

Retail: \$238.04 | **TCIA Members: \$145.46**

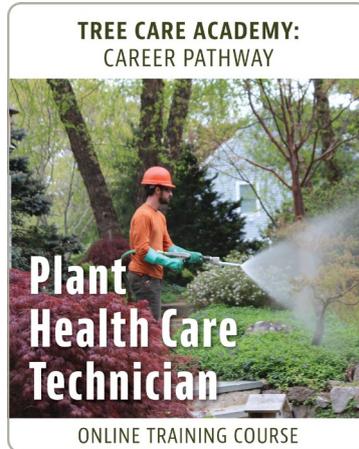
Members save 39%

TREE CARE ACADEMY: CAREER PATHWAY ONLINE COURSES

Plant Health Care Technician

Arborists committed to promoting the health and vitality of trees recognize the importance of specialized training in plant health care. This course provides essential knowledge and skills to excel in plant health care. It will equip you with the expertise needed to effectively assess, diagnose and treat various tree health issues. Plant health care is critical for maintaining the overall health and vigor of trees, enhancing their resistance to pests, diseases and environmental stresses. You will gain comprehensive insight into plant biology, pest and disease identification, soil management and treatment strategies, ensuring the long-term health and sustainability of trees under their care.

16.5 ISA & 2.25 CTSP CEUs



Retail: \$264.49
TCIA Members: \$171.91
 Member's save 35%

Course covers:

- Intro to plant health care
- Tree biology
- Monitoring for plant health and diagnosis
- Disease and pest management controls
- Tree parts affected by disease
- Pesticide application guidelines
- Abiotic disorders
- Wildlife damage and insects
- Soil health and fertilization

SPECIAL FEATURE:

The root-collar excavation demonstration videos show how to perform the excavation using hand tools or pneumatic tools, ensuring you are set up for success no matter which method you choose.

ADVERTISEMENT

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OR \$99/MO FOR FIRST 3 MONTHS

WELL-QUALIFIED CUSTOMERS RECEIVE A **3.99%** FINANCING RATE WHEN FINANCED THROUGH AP EQUIPMENT FINANCING.

AP EQUIPMENT FINANCING

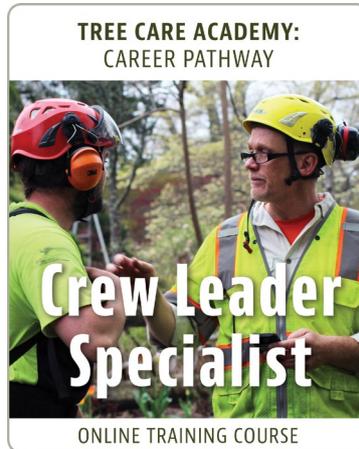
TREE CARE ACADEMY: CAREER PATHWAY ONLINE COURSES

Crew Leader Specialist

Available in English and Spanish

If you're ready to take on a bigger leadership role within your crew, then this is the course for you! Crew leaders occupy a pivotal position in ensuring the success and safety of tree care operations, overseeing tasks, coordinating activities and providing guidance to crew members. Completion of this online course will provide you with a comprehensive understanding of:

- Leadership
- Communication
- Quality control
- Crew-member development
- Performance management
- Safety
- Production



Retail: \$198.38
TCIA Members: **\$145.46**
Members save **27%**

Use this Crew Leader Specialist online course to prepare for the transition into a leadership role. Whether as a standalone training opportunity or as a prerequisite for the Crew Leader Qualification Course and Workshop, this course offers convenient access to interactive modules and instructional materials. Engage with the course content, at your own pace, and leverage the online resources to enhance your leadership skills and knowledge of crew-management practices.

7.25 ISA & CTSP CEUs

SPECIAL FEATURE:

With multiple self-assessment and reflection opportunities, you will be able to apply what you are learning as you evaluate your opportunities for growth in real time.

Tree Care Specialist

Available in English and Spanish

Arborists dedicated to mastering the art and science of tree care recognize the importance of continuous learning and professional development. Tree Care Specialist is a valuable resource for arborists, providing essential knowledge and skills to excel in the field of tree care. Equip yourself with the expertise needed to effectively assess, maintain, and support the health and safety of trees. As stewards of urban and natural landscapes, arborists play a crucial role in preserving the beauty and functionality of trees. Gain comprehensive insight into tree biology, identification, CODIT (compartmentalization of decay in trees) and tree defense, pruning techniques, lightning and supplemental support systems, transplanting and planting, risk assessment and industry best practices, ensuring the sustainable management of tree resources.



Retail: \$257.89
TCIA Members: **\$165.30**
Members save **36%**

Use this course to deepen your understanding and proficiency in tree care practices. This course offers convenient access to interactive modules and instructional materials. Engage with course content at your own pace, leveraging online resources to improve your tree care techniques and safety protocols.

16.75 ISA / 1.5 CTSP CEUs

Course covers

- Tree biology
- Plant ID
- Soil
- CODIT and tree defense
- Pruning
- Lightning systems and protection
- Supplemental support systems
- Tree transplanting and planting
- Tree risk assessment

SPECIAL FEATURE:

The soil-structure interactive flowchart walks you through the steps to determining soil type.

TREE CARE ACADEMY: CAREER PATHWAY ONLINE COURSES

Ground Operations 1: Fundamentals

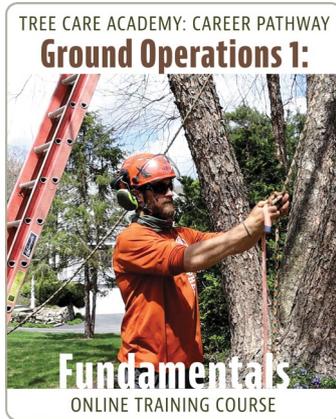
*Available in
English and
Spanish*

Ground operations form the foundation of tree care activities, involving tasks such as assisting the climber, debris management and using tools and equipment. Understanding these fundamentals is crucial for ensuring efficiency, productivity and, most important, safety on the job. By completing the Ground Operations 1: Fundamentals online course, you gain a comprehensive understanding of industry best practices, safety standards and operational techniques, laying the groundwork for a successful and rewarding career in tree care.

When you use this course at the outset of your journey into the tree care industry, you will develop a solid introduction to the core concepts and practices essential for ground-based tasks. This is a self-paced course through which you can build a foundation independently prior to meeting with a trainer or mentor for field assessments, ensuring time with the trainer is maximized. 2 ISA & CTSP CEUs

Course covers:

- Ground-worker responsibilities
- Assisting the climber
- Emergency-response basics
- Vehicles
- Ladder safety
- Basic hand tools



Retail: \$119.03
TCIA Members: \$66.11
Members save 44%

Ground Operations 2: Chipper Specialist

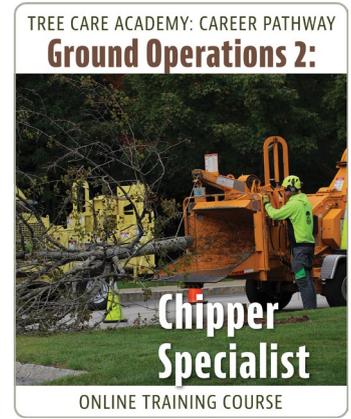
*Available in
English and
Spanish*

Become proficient in operating chippers safely and effectively. This course will equip you with the best practices and safety standards needed to handle wood chippers, which are integral tools in tree care operations. Understanding how to operate chippers safely not only enhances workplace efficiency but also minimizes the risk of accidents and injuries. By completing this online course, you gain comprehensive insight into chipper operations, including safety protocols, maintenance procedures and best practices, ensuring compliance with industry standards and regulations.

This course offers convenient access to interactive modules and instructional materials. You can engage with course content at your own pace, leveraging online resources to enhance your chipper operating skills and safety awareness. 1.75 ISA & CTSP CEUs

Course covers:

- Chipper types and hook up
- Getting started
- Chipper operation
- Chipper maintenance
- Using the winch



Retail: \$119.03
TCIA Members: \$66.11
Members save 44%



SPECIAL FEATURE:
These Ground Operations courses utilize "Field Assignments" to give you a framework for practicing and assessing skills in the field.

TREE CARE ACADEMY: CAREER PATHWAY ONLINE COURSES

Ground Operations 3: Chain Saw Specialist

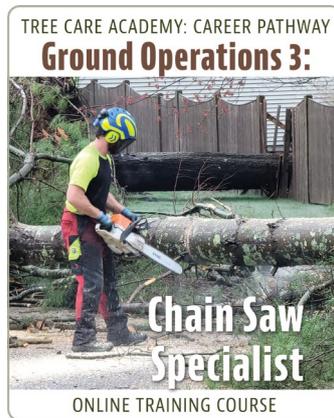
*Available in
English and
Spanish*

Chain saws are essential tools in tree care operations, but improper use can lead to accidents and injuries. You'll get equipped with the expertise you need to handle chain saws safely and effectively. You'll also gain comprehensive insight into chain-saw operations, including safety protocols, maintenance procedures and cutting techniques, ensuring compliance with industry standards and regulations.

Whether as part of initial training or as a refresher to update skills, this course offers convenient access to interactive modules and instructional materials. You can engage with course content at your own pace, leveraging online resources to enhance your chain-saw operating skills and safety awareness. 1.75 ISA & CTSP CEUs

Course covers:

- General chain-saw safety
- Preparing chain saws for use
- Chain-saw operation
- Cutting techniques



Retail: \$119.03
TCIA Members: \$66.11
Members save 44%

Ground Operations 4: Tree Rigging and Removal

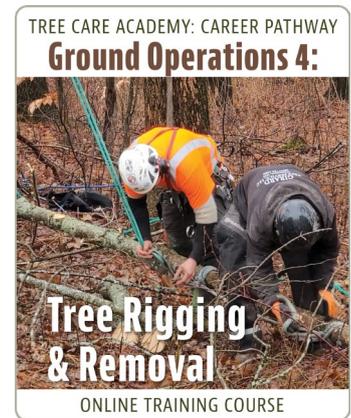
*Available in
English and
Spanish*

Tree rigging and removal are complex operations that require careful planning, proper techniques and adherence to safety protocols. By completing this online course, you will gain comprehensive insight into rigging principles, equipment selection, rigging knots, cutting techniques and tree felling, ensuring compliance with industry standards and regulations.

Whether as part of ongoing professional development or as a refresher to update skills, this course offers convenient access to interactive modules and instructional materials. You can engage with course content at your own pace, leveraging online resources to improve safety awareness and your ability to assist in rigging jobs. 4.75 ISA & CTSP CEUs

Course covers:

- Basic principles of rigging
- Understanding forces
- Mechanical advantage
- Equipment and ropes
- Rigging knots
- Limb removal
- Felling trees



Retail: \$119.03
TCIA Members: \$66.11
Members save 44%

SPECIAL FEATURE:

The rigging-knot tutorial videos are easy to follow and go over what you need to know, when to use it and how to tie and set each knot.

TREE CARE ACADEMY: CAREER PATHWAY ONLINE COURSES

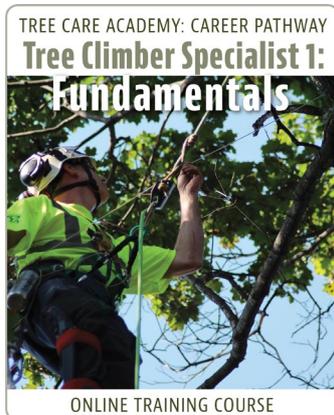
Tree Climber Specialist 1: Fundamentals

Available in
English and
Spanish

Having a solid foundation of knowledge and skills is crucial when entering the tree care industry as a climber. The Tree Climber Specialist 1: Fundamentals online course is an invaluable resource designed to kick start your journey in this profession. It provides essential training to equip climbers with the necessary techniques for safe and effective tree climbing. Mastering these basics will help ensure personal safety and task success. By completing this course, climbers gain comprehensive insight into climbing equipment, safety protocols, ascent and descent techniques, industry best practices and safety standards. Whether you're starting your initial training or seeking a refresher, this course offers convenient access to interactive modules and instructional materials, allowing you to engage at your own pace and build confidence and proficiency in tree-climbing techniques. 6.5 ISA & CTSP CEUs.

Course covers:

- Tree-climbing basics
- Equipment and ropes
- Knots and hitches
- Tie in and anchor points
- Ascent
- Work positioning
- Use of climbing spikes



ONLINE TRAINING COURSE

Retail: \$119.03
TCIA Members: \$66.11
Members save 44%

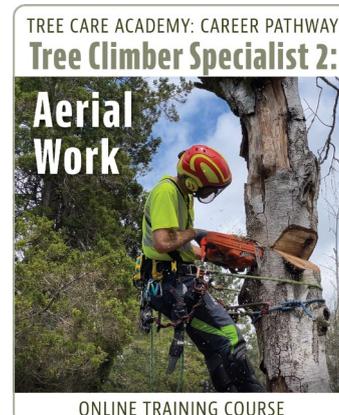
Tree Climber Specialist 2: Aerial Work

Available in
English and
Spanish

Master the fundamentals of stationary-rope-system (SRS) climbing techniques to safely and effectively navigate tree canopies. This specialized technique offers increased efficiency and versatility in tree access and work. Proficiency in SRS climbing is crucial for performing tree care tasks with precision and safety. The Tree Climber Specialist 2: Aerial Work online course provides essential training in SRS climbing techniques. Completing this course equips climbers with in-depth knowledge of SRS equipment, set-up procedures, ascent and descent techniques, and safety standards. Whether for initial training or skill enhancement, this course offers convenient access to interactive modules and instructional materials, allowing you to engage at your own pace. 5 ISA & CTSP CEUs.

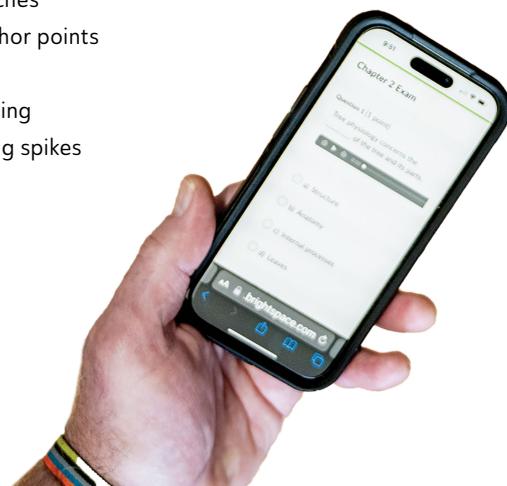
Course covers:

- Tree-climbing basics
- Climbing techniques
- Intro to stationary rope system (SRS)
- Climbing with SRS
- Working on a spar
- Proficiency in working a tree



ONLINE TRAINING COURSE

Retail: \$145.48
TCIA Members: \$92.56
Members save 36%



TREE CARE ACADEMY: CAREER PATHWAY ONLINE COURSES

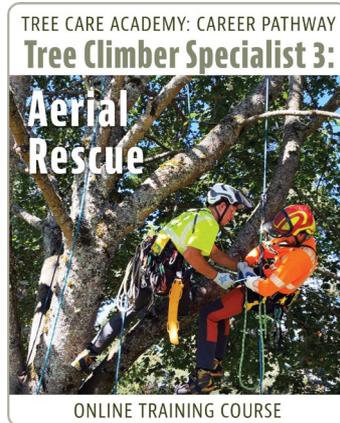
Tree Climber Specialist 3: Climbing Aerial Rescue

Available in
English and
Spanish

Climbers in the tree care industry recognize the critical importance of being prepared for emergencies while working at height. TCIA's Tree Climber Specialist 3: Climbing Aerial Rescue online course is an indispensable resource for mastering aerial-rescue techniques. This course equips climbers with the knowledge and skills needed to respond effectively to emergencies and ensure safety. Aerial rescue is crucial, as accidents or medical emergencies can occur while working at height. Mastering aerial-rescue techniques is essential for safely and efficiently extracting a fellow worker from a precarious situation. Completing this course provides comprehensive insight into aerial-rescue protocols and procedures, ensuring readiness to handle emergencies with confidence and competence. Whether for initial training or skill reinforcement, this course offers convenient access to interactive modules and instructional materials, allowing you to engage at your own pace. 2 ISA & CTSP CEUs.

Course covers:

- Aerial-rescue regulatory requirements and safety standards
- Emergency preparedness and response
- Aerial-rescue protocol
- Aerial-rescue hazards and precautions
- Aerial-rescue techniques
- First aid and working with EMS



Retail: \$119.03
TCIA Members: \$66.11
Members save 44%

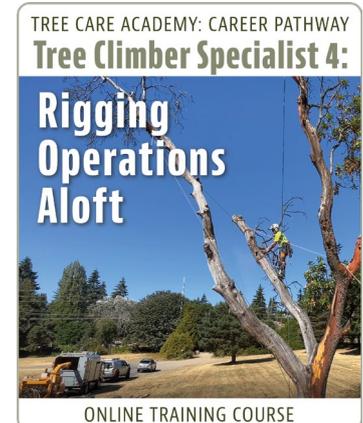
Tree Climber Specialist 4: Rigging Operations Aloft

Available in
English and
Spanish

Mastering rigging techniques will help to ensure the safety and efficiency of tree care operations. TCIA's Tree Climber Specialist 4: Rigging Operations Aloft online course is an indispensable resource for excelling in rigging operations at height. This course equips climbers with the knowledge and skills needed to perform complex rigging tasks safely and effectively. Rigging operations play a vital role in tree care work, allowing climbers to control the movement of heavy limbs or sections of trees while minimizing risks. Mastering rigging techniques is essential for executing tree removals with precision and control. Completing this online course provides comprehensive insight into rigging equipment, techniques, safety standards and risk assessment, ensuring proficiency in rigging operations aloft. Whether for professional development or skill enhancement, this course offers convenient access to interactive modules and instructional materials, allowing you to learn at your own pace. 5.75 ISA & CTSP CEUs.

Course covers:

- Rigging fundamentals
- Understanding forces
- Rigging from below
- Balance rigging
- Mechanical advantage



Retail: \$145.48
TCIA Members: \$92.56
Members save 36%

SPECIAL FEATURE:

The interactive aerial-rescue flowchart. It's a step-by-step guide that helps you determine what to do in different rescue scenarios.

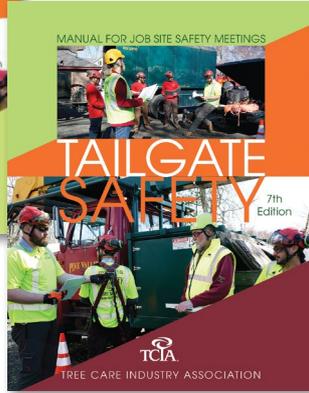


Available in Spanish

TAILGATE SAFETY PROGRAM 7th Edition

This convenient, on-the-job safety program delivers maximum benefit in minimal time. Flexible, comprehensive and cost effective, the manual is supported by quizzes, online support through the Tailgate Users' Group and additional resources. Fills OSHA requirement for employer-provided, documented safety training. Finally, trainers can get credit for using Tailgate – CTSPs who conduct training using Tailgate can earn up to 75 CEUs!

Retail: \$264.49
 TCIA Members: \$171.93
 Member's save 35%



Tailgate Safety is a perfect companion to the Illness & Injury Prevention Program!

ILLNESS & INJURY PREVENTION PROGRAM

Digital Edition

The TCIA Illness & Injury Prevention Program is now available in digital format with downloadable and fillable PDFs!

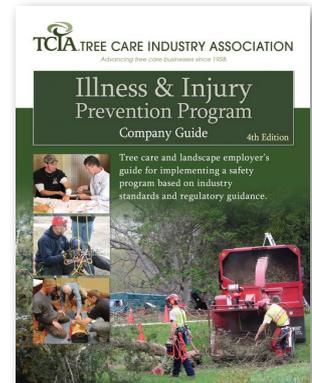
This digital format allows you to incorporate important policies and checklists into your existing safety/compliance program, and can help you develop a comprehensive program based on industry standards and regulatory guidance.

Important features of having a written safety program are to:

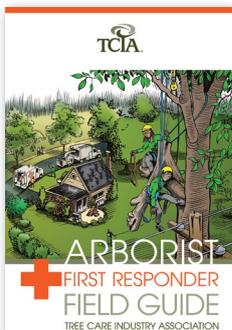
- Help ensure employee accountability
- Document compliance when OSHA shows up

Includes:

- Easy-to-download forms in both English and Spanish
- Comprehensive safety-program checklist and detailed instruction
- State-specific online resources
- Boilerplate company policy and procedure language with customizable forms



Retail: \$159.99
 TCIA Members: \$99.99
 Members save 38%

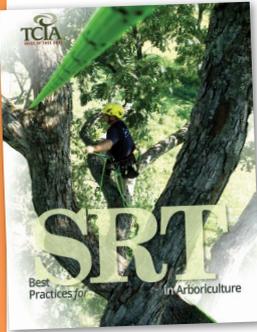


ARBORIST FIRST RESPONDER FIELD GUIDE

Written by Dr. John Ball, CTSP, and Meghan Johnson

This is first-aid information critical to an arborist. Dr. Ball is South Dakota State University's plant science professor and campus arborist, but also an instructor for Emergency Medical Technician (EMT) and Prehospital Trauma Life Support. Meghan Johnson was a SDSU graduate student in the Physician Assistant program.

Retail: \$105.80 | TCIA Members: \$52.89 | Members save 50%



BEST PRACTICES for SRT in ARBORICULTURE

Stationary Rope Technique (currently referred to as the Stationary Rope System - SRS) for tree climbers is a simple method of tree access and work positioning that can greatly increase productivity. Soft cover, 120 pgs.

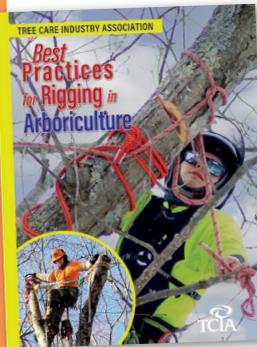
Includes:

- Specialized equipment
- Basal and canopy anchor systems
- Climber configurations
- Working the tree
- SRT for the ground operator
- Directory of rope and equipment suppliers

Retail: \$145.48

TCIA Members: \$79.34

Members save 45%



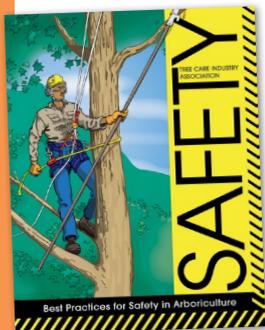
BEST PRACTICES for RIGGING in ARBORICULTURE

Features hundreds of full-color photos and illustrations. Rigging is a key element in most tree care operations, whether for removals, pruning or material handling on the ground. Basic to advanced concepts for rigging options using safe and efficient rigging in easy-to-

follow steps. Soft cover, 144 pgs. Includes:

- Rigging equipment lists
- Managing rigging forces
- Positive- and negative-rigging methods
- Double-whip and double-block rigging

Retail: \$171.93 | **TCIA Members: \$105.80** | **Members save 38%**



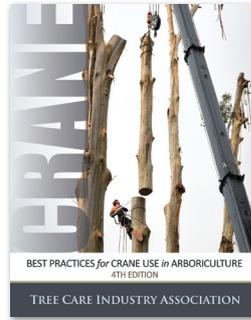
BEST PRACTICES for SAFETY in ARBORICULTURE

This engaging manual is an illustrated guide to the ANSI Z133 safety standard with additional action steps to mitigate risk. Trainers can pair this manual with the Tailgate Safety Training Program and/or other industry references as a way to freshen daily/weekly crew training sessions.

Retail: \$145.48

TCIA Members: \$79.34

Members save 45%



BEST PRACTICES for CRANE USE in ARBORICULTURE 4th Edition

· Combines technical information from professional crane operators and arborists who use cranes

· Includes fundamental principles of crane selection, setup and operation in tree removals

· Covers important “how-tos” beyond basic tree/crane industry standards

Retail: \$171.93

TCIA Members: \$105.80

Members save 38%

· Includes a 72-tree-species, pull-out green log weight chart for easy reference

GREEN LOG WEIGHT CHART

Retail: \$11.50

TCIA Members: \$6.50

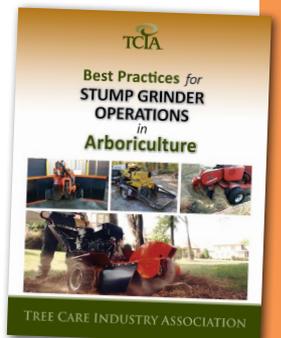
Members save 43%



The green log weight chart is a handy quick reference guide to 66 different tree species with weights per cubic foot as well as weights of one foot trunk/limb sections of 14 to 72 inches in diameter. Refer to this chart when rigging down large sections of trees either by rope or crane.

BEST PRACTICES for STUMP GRINDER OPERATIONS in ARBORICULTURE

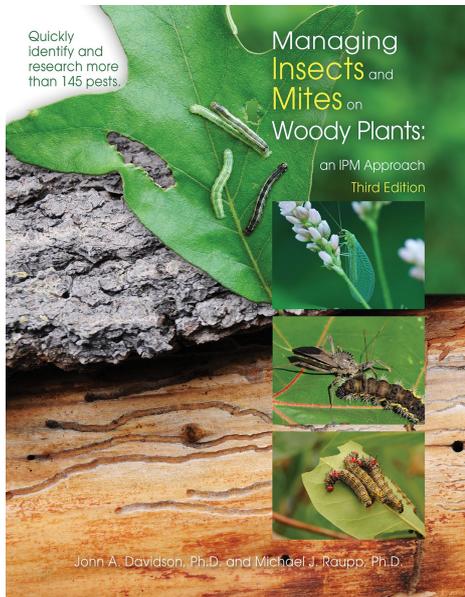
There is much more to safe stump-grinding operations than simply unloading it and starting it up. This guide is the missing link between safe, productive stump grinding and lost time/revenue due to property damage or injuries. Contains essential information about stump-grinding operations: grinding operations on a slope, traveling or moving the grinder over snow or mud, the care of grinder teeth, preventing injuries, preventing property damage and grinding near underground utilities, etc.



Retail: \$145.48

TCIA Members: \$79.34

Members save 45%



MANAGING INSECTS AND MITES ON WOODY PLANTS: AN IPM APPROACH *3rd Edition*

By John A. Davidson, Ph.D., and Michael J. Raupp, Ph.D.

The definitive source for managing insects and mites on woody plants. Quickly identify and research more than 145 different pests. Also guides you through the process of developing and implementing an integrated pest management (IPM) program.

- Principles and components of IPM
- Creation of a landscape site-evaluation guide
- Agents of biological control and pesticide use
- Lifecycles of predatory insects
- Guidelines for managing populations of predators and parasites

246 color photos, Wire-bound, 174 pgs.

Retail: \$68.99

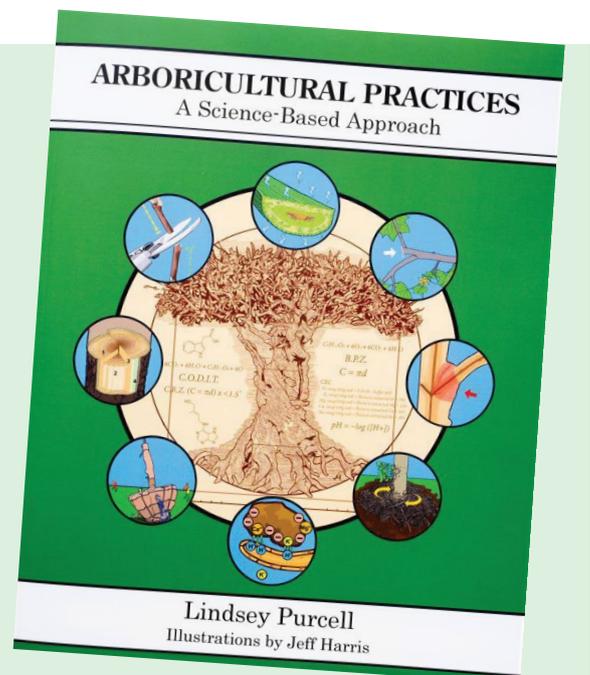
TCIA Members: \$45.99

Members save 33%

ARBORICULTURAL PRACTICES – A SCIENCE-BASED APPROACH

Written by Lindsey Purcell, Illustrations by Jeff Harris

Especially tailored for instructors and students, covering a wide range of topics essential for the next generation of arborists and urban foresters. The book covers all aspects of arboriculture from the fundamentals of tree growth and development to essential management practices. It follows the tree from selection in the nursery to planting and aftercare through such routine practices as pruning, fertilization, support systems, and plant health care. *Arboricultural Practices* is a comprehensive resource for academic and professional applications.



Retail: \$67.95

TCIA Members: \$55.95

Members save 18%

RELEVANT TITLES FOR YOUR TREE CARE BUSINESS

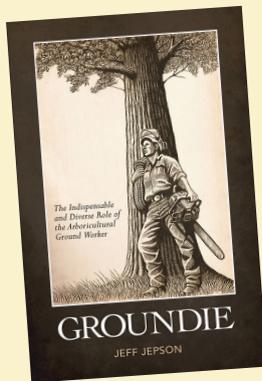
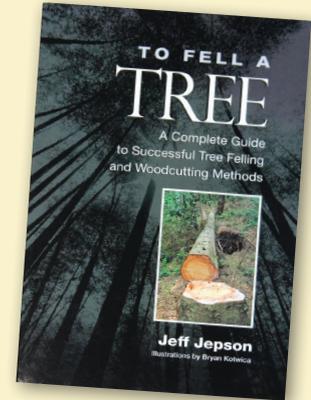
While supplies last...

WRITTEN BY JEFF JEPSON & ILLUSTRATED BY BRYAN KOTWICA

TO FELL A TREE

Loaded with practical information essential to the safety and success of any tree felling and woodcutting operation, whether it's in the forest or the backyard. With step-by-step methods and more than 200 illustrations, topics include preparations before the work begins, felling a tree using a three-step procedure, felling difficult trees, and limbing and bucking the tree. Soft cover, 168 pgs. Limited quantities in stock.

Retail: \$21.79 | TCIA Members: **\$18.69** | Members save 14%



GROUNDIE

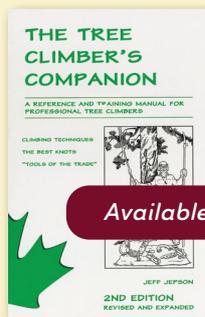
The perfect book for the beginning tree worker. Part training manual, employee handbook, and even travel guide, this book will walk the reader – step-by-step – through a typical day of production tree work. From the shop to the job site, all the skills necessary to becoming a successful ground worker are covered in detail. Along with PPE, this book should be put in the hands of all newly hired ground workers by their employers or crew leaders. Soft cover, 168 pgs.

Retail: \$19.49

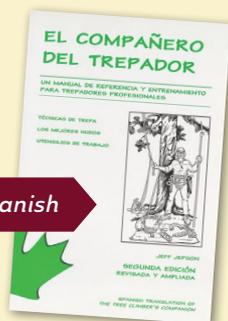
TCIA Members: **\$16.68**

Members save 14%

- Operating and maintaining saws
- Driving techniques to get you safely to the job site
- Identifying climbing and rigging lines
- Tying the 10 “must-know knots” for tree work
- How to help the climber by “running the ropes” and managing the work area
- Felling, limbing, and bucking trees
- Operating a wood chipper
- Cleaning up a job site



Available in Spanish



THE TREE CLIMBER'S COMPANION

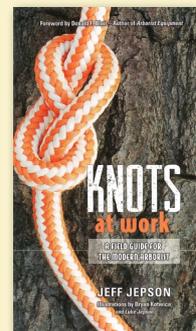
Newly revised in 2024! This is a compact, field-sized reference and safety manual for climbers. Includes: “Tools of the Trade,” revised climbing system (PREP), “Tying In” procedure, climbing with climbing spurs and more! Soft cover, 104 pgs.

Retail: \$27.01 | TCIA Members: **\$20.69** | Members save 23%

KNOTS AT WORK

“In a profession as potentially dangerous as this, only knots that are correctly tied and aptly applied every time will do. Anything less is likely to lead to a short career.” A field guide for the modern arborist, *Knots at Work* covers knot construction (tying knots) and knot application (using knots for more than 50 arborist knots. Lavishly illustrated, this compact-sized book features a unique cross-referencing format that encourages use in the field. Soft cover, 168 pgs.

Retail: \$19.49 | TCIA Members: **\$16.68** | Members save 14%



BUSINESS STRATEGY CREDENTIALING PROGRAM

TCIA ACCREDITATION

THE STRENGTH OF YOUR BUSINESS DEPENDS ON THE FOUNDATION OF YOUR COMPANY.

As a business-growth program, Accreditation gives you the tools to strengthen your business that helps to ensure a successful future.

THE ACCREDITATION PROCESS WILL HELP YOU:

- Increase profits and reduce costs
- Improve safety and limit losses
- Evaluate your company against the industry

On average, a TCIA accredited company earns approximately **30%** more gross revenue per production employee than a non-accredited TCIA member company. Plus Accredited companies save on average **19%** on their Worker's Compensation insurance premiums.

- NUMBERS BASED ON 2024 ACCREDITATION PROGRAM STATISTICS

ACCREDITATION BEGINS RIGHT AWAY

After enrolling, you can access the "Accreditation Community" on tcia.org that includes an interactive checklist. This contains key elements to help evaluate your company against industry standards and best business practices that help your company improve performance and safety.

Other useful items include:

- TCIA's Illness & Injury Prevention Program Guide
- Compliance resources
- Award-winning Business Management Guides

Contact TCIA for your FREE assessment to see how TCIA Accreditation can strengthen YOUR business!

CALL 800.733.2622 or EMAIL ACCREDITATION@TCIA.ORG



Looking for municipal contracts?

Help utilities and ROW managers find YOU!



The Utility Contractor Accreditation program, like the established Residential/Commercial Accreditation program, is a business-practices and compliance-audit process.



Good's Tree Care, Harrisburg Pennsylvania – Accredited since 2005

Make the most of your TCIA membership!



Get member pricing on

- products, as seen throughout this catalog
 - events such as TCI EXPO, webinars, and workshops
 - CTSP (Certified Treecare Safety Professional Certification)
 - Accreditation
- and much more!*

Call **800.733.2622** or email **memberservices@tcia.org** to make the most of your TCIA Membership!

Check out these TCIA Member business solutions:

401(k) Retirement Planning

Offer employees' retirement benefits, leveraging TCIA's great group rate. The program gathers many tasks involved in operating a retirement plan and outsources them to industry experts, who handle most of the administrative, recordkeeping, and fiduciary work. Get the benefit of offering 401(k) plans to employees without having to own all the work, responsibility, and liability.

ArborMAX®

Supporting the industry through competitive pricing for insurance and by contributing to industry safety and loss control programs.

Call **877-602-7267** or visit **eydent.com** to learn more.

TCIA Mentoring Opportunities

Connect with members for the right level of guidance, expertise, and peer support at every stage of your journey.

Business Mentor Network

Seek advice or share experience-based knowledge to become a better tree care professional and raise the bar for the industry. TCIA will match mentee/mentor pairs based on business goals and the right fit. Take advantage of being a mentee or mentor with these one-on-one connections.

Peer-to-Peer

Join the conversation with the tree care industry's only peer-to-peer groups. TCIA offers facilitated and self-led strategic gatherings for company leaders to share

their backgrounds, skills, and experiences. Each group also works on strategies and solutions to determine best practices for personal, professional, and business development.

Storm Network

Get your company on the participant list and connect with other TCIA members who are actively looking for or offering assistance for storm-related work. Access storm response resources such as PR samples, industry links, and related *TCI Magazine* articles.

To learn more about the Storm Network and how you can join, scan here >



Member Advantage Program

TCIA works with the best industry manufacturers, distributors, and support service companies to give you the most for your money and improve your daily business operations. From exclusive training opportunities to discounts on PPE, your tree care company membership with TCIA is a great investment. We're adding more discounts every day, so keep checking back to see the most up to date offerings and subscribe to stay in the loop!

corporate.tcia.org/member-advantage

SAFETY

CREW LEADER QUALIFICATION



Take your leadership skills to the next level and stand out in the tree care industry with TCIA's Crew Leader Qualification (CLQ) Program. Designed for advanced crew leaders, this program builds on your existing expertise and equips you with the tools to excel in leadership, communication, and operational effectiveness. Create high-performing teams

to help lower injuries, increase productivity and save money.

It includes an online course and highly interactive one-day virtual workshop run by a TCIA Qualified Trainer to develop your learning on client communication, building and maintaining crew professionalism, motivating and training crew members and managing conflicts

involving both clients and crew members. The program combines online learning with discussions demonstrations, feedback and opportunities to collaborate and engage with peers.

Scan to learn more!



The TCIA Trainer Qualification course is designed to qualify trainers to teach TCIA's Tree Care Academy: Career Pathway courses and the Electrical Hazards Awareness Program (EHAP). There is a prerequisite to this course which is TCIA's Certified Tree care Safety Professional (CTSP) certification. The CTSP

QUALIFIED TRAINERS

provides the fundamentals of adult learning theory and the practical experience of creating and delivering a quality training program. This Trainer Qualification course extends beyond the basics and explores the dynamics of a blended learning approach using a flipped classroom model and the added benefit of online learning resources.

To become a TCIA Qualified Trainer you will have to successfully complete the 10-module Trainer Qualification course, score a 100% on each exam, and submit a complete lesson plan that is approved by TCIA's master trainer.

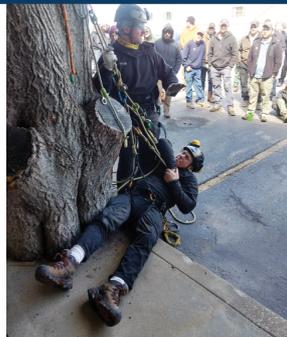
For more info email education@tcia.org.

Apply today for your safety training grant!



Funds for ASTI safety training grants are donated by individuals, tree care companies and equipment and service providers from around the country.

ASTI donors are making an investment in the future of safety throughout the tree care industry.



The Arborist Safety Training Institute (ASTI) is excited to introduce two ways to get safety training at low or no cost!

- 1 Get self-paced, Tree Care Academy (TCA) online courses.** Titles available in both English and Spanish.
- 2 Host an in-person workshop** for local arborists in your area

Grant applications are being accepted now!
Apply today at tcia.org/asti



Questions? | 603-314-5380 | asti@tcia.org

SAFETY IS NO ACCIDENT

ENROLL >



PREPARE >



PARTICIPATE >



CERTIFY >



ENGAGE >



The Certified Treecare Safety Professional is the only *individual* safety credentialing program in the tree care industry.

WHY CTSP?

A CTSP does more than simply educate his/her team in safe work practices. As a safety "coach," a CTSP works to develop and nurture a safe work environment in four key areas:

- LEADERSHIP
- HAZARD IDENTIFICATION
- INCIDENT CONTROL AND PREVENTION
- ADULT LEARNING

The program provides the CTSP with a well-rounded education in safety concepts, plus the tools to effectively communicate these ideas on the jobsite.

When you become a CTSP...

- ... you are developing your career significantly by gaining a new credential and taking on added responsibility.
- ... you can utilize exclusive CTSP forums to network with a nationwide community of safety professionals.
- ... you gain the satisfaction of knowing you are instrumental in creating and/or changing your organization's safety culture.

To learn more and enroll scan here or,
Call 800-733-2622 or visit TCIA.ORG/CTSP





SUCCESS

MOVE IN THE *RIGHT* DIRECTION WITH TCIA MEMBERSHIP

THESE AREAS ARE CRITICAL TO THE SUCCESS OF ANY TREE CARE BUSINESS.

TCIA provides members with products, services, resources and practical tools to help ensure you are addressing your company's critical needs and advancing your overall tree care business.

YOU'RE BUSY.

Let TCIA help you focus your time and effort where you need it.



TCIA.ORG
800.733.2622
memberservices@tcia.org



- ▶ **SAFETY** Utilize TCIA's products like our **Tailgate Safety Program** to ensure your company remains safe and successful.
- ▶ **WORKFORCE DEVELOPMENT** Finding good people is hard. **TCIA's Apprenticeship Program** can help you recruit and train valuable employees.
- ▶ **ADVOCACY & REGULATORY COMPLIANCE** TCIA is your industry's trade association, which means we work to promote the interests of tree care in Washington, D.C., and beyond.
- ▶ **TRAINING** Keeping good employees is a challenge. TCIA's **Training Hub for Online Courses** (free for TCIA members) will help you create a career pathway for employee growth.
- ▶ **SALES & MARKETING** Looking to find – and keep – customers? Want to know how others are utilizing new innovations? Resources like TCIA's **Peer-to-Peer** groups help connect you with (and learn from) others in the industry.
- ▶ **BUSINESS STRATEGY** Are you looking to enhance revenue, streamline business operations and elevate your company's profile? Business services like our **Business Solutions Webinar Series** can help.



TCIA's engagement team has you covered!

Call us at 800-733-2622, or email memberservices@tcia.org to be connected to the Membership Engagement Manager for your area.



Want to know what the team will be working on for the future?

Contact us for the latest TCIA has to offer and to address any concerns you might have about your business and the tree care industry.

Call **800-733-2622** or email memberservices@tcia.org

FULL TIME

TCIA has a team of Member Engagement Managers who are here to support you and your tree care business!

ON SITE

Based at TCIA headquarters in Manchester, New Hampshire, the Member Engagement team helps build programs and services with our many departments based on feedback from our members nationwide.

SUPPORT

Just a phone call or email away, the team is here to help you navigate your business growth in the most profitable way possible.

Call 800-733-2622 or email memberservices@tcia.org.

ENGAGED

Our team has the answers you need to stay involved and engaged to help your business and the industry grow!



SCAN HERE
to get in touch with a
Member Engagement
Manager in your area!

Thank You

Our Annual Sponsors allow TCIA to create, manage and maintain our many industry initiatives that support tree care businesses and the industry as a whole.



Altec Industries, Inc.
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Bandit Industries, Inc.
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